

René Bollier

RESTRUKTURIERUNG REPOSITIONIERUNG REVITALISIERUNG



Project Focus

- Performance-based restructuring in medium-sized family businesses and group subsidiaries
- Cost and productivity optimization, Lean-6-Sigma
- Overcome organizational weakness in implementation
- Manage growth, recover performance commitments
- Profitable growth, increase of sales margins
- Key account management / sales initiatives
- Working capital and cash management
- Post Merger Integration, merge production locations

- Medium-sized family businesses and group subsidiaries

Education

- University of St. Gallen, Switzerland, MA HSG Economics and Business Administration
- First Lieutenant Artillery Swiss Army
- Turnaround Management INCITE/WKO Vienna
- Total Cost Management IIMB Bangalore
- Multilingual

Projects

- Interim CRO, Copper-based high-performance materials (turnover EUR 29 million, 120 employees) manage liquidity crisis and sale of company
- Interim CEO photolithography processing systems (turnover: EUR 11 million, 60 employees), growth and crisis management of a start-up company
- Interim CEO / CRO, filtration technology, production in Switzerland, Germany and Shanghai, (turnover: EUR 22 million, 100 employees), financial turnaround, merge production and successful repositioning
- Interim CEO of a special purpose vehicle manufacturer (turnover: EUR 47 million, 198 employees), restructuring (staff reduction, margin improvement, reengineered production process, after sales organization)
- Interim MD / CRO, steel mill with electric arc furnace, 2 rolling mills and a mesh wire factory (turnover EUR 423 million, 510 employees), performance improvement, revitalization of paralyzed organization, Lean 6-Sigma and integration into group management organization
- Interim division manager, aircraft supplier / lightweight composite components (turnover division 233 million, 950 employees), successful recovery of engineering and industrialization of several aircraft programs, making new programs profitable and securing follow-up orders
- Interim MD of a holding company as well as three operational production companies (turnover 48 million, 415 employees), draw up turnaround plan, successful turnaround, business repositioning
- Interim project manager and MD Russia and acquisition of a flexible packaging manufacturer in Ukraine, tipping papers for the cigarette industry (investment volume 24 million), turnaround of a stranded project, negotiation of sustainable investment conditions, planning and construction of a new factory
- CEO, manufacturer of packaging equipment with plants in Switzerland and Thailand (turnover 60 million, 380 employees), carve-out from packaging manufacturer and integration into a newly created company
- COO, manufacturer of laminate tubes with plants in Asia and South America (turnover 58 million, 200 employees), implementation of a new business model and construction of a factory in China. Merger with Mumbai listed competitor to global market leader

Industrial Focus

- Mechanical engineering
- Metal processing
- Steel production
- Aerospace, aircraft supplier
- Special purpose vehicles, railway carriages
- Packaging, paper & printing