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Turn-around Manager, Founding, Improving, Restructuring Subsidiaries in Philippines/China

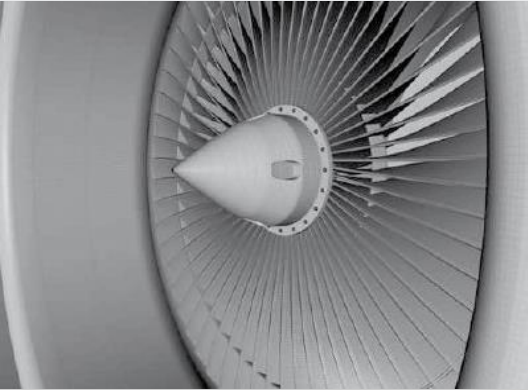
- Integration of local companies into international organisation.
- Successful management of turn-arounds and start-ups.
- Industries: Mechanical, electrical, white goods, consumer goods, energy.
- Production, R&D, supply-chain, product marketing and sales with strong market focus.
- Improvement of competitiveness by comprehensive implementation of KPIs, targets, lean management methods and companywide cost saving programs.
- Projects in production optimisation, factory relocation, make-or-buy decisions.
- Strong in negotiations with suppliers, customers and local officials.
- High intercultural acceptance, creating employee engagement and motivation. Wide expertise in sustainable recruiting of local managers and experts and new set-up of C&B.
- Multi-project-management, project management office (PMO), project portfolio.

Professional Highlights

- 20 years top-management experience in both technical and commercial positions.
- 12 years CEO/CTO/CFO in turn-around and start-up operations in Asia.
- 8 years building-up and leading project management offices (PMO) and projects..
- Degree in engineering management at Technical University Berlin.

First personal Impression

- 90 sec. video: www.youtube.com/watch?v=TMzR915sjcY&feature=youtu.be



Reference Projects - Examples

Hydrogen Power for Telco companies Philippines, US NASDAQ listed Shareholder

- Built-up organization from 4 to 50 people and revenue from zero to USD 1m/y.
- Cleared historical finance and established professional reporting to headquarters in DK and US.
- Guided company through “Prove of Concept” for new technology applications.
- More than 200 sites installed. Established maintenance, fueling and servicing.
- Sustainable growth by top performance of projects, maintenance and service.

Foundations for high-rise Buildings, elevated Roads, Philippines, German listed Shareholder

- Cleared financial status of company, took measures in financing, legal, business processes.
- Reduced staff from 1,100 to 600 during Corona.
- Numerous cost saving measures for assets, labor, financing, stocks, purchasing.
- Introduced clear organization and performance oriented remuneration.

Turn-around of acquired of Subsidiary in China, Packing Machines for Pharmaceutical Industry

- Turn-around in 14 months with successful product launch of new product line.
- Realigned production, supply chain, R&D-projects, QM, sales, homepage, trade fare.
- Recruited numerous leaders and experts, implemented efficient C&B system.

Restructured Factory for Refrigerators in China, Bosch Siemens Homeappliances

- Turn-around of 100% acquired factory with 1,200 staff.
- Capacity: +70%, productivity: +40%, defect rate: -85%, scrap: -65%.
- Significant improvement of motivation and loyalty through new C&B system.
- Renewed infrastructure, production equipment, supply chain. ISO 9001, ISO 14001.
- Increased EBIT from significant losses up to 16%.

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